

Message Text

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46

ACTION AF-05

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /013 W

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R 181125Z JUN 74

FM AMEMBASSY LAGOS

TO URUEHDC/USDOC WASHDC UNN

INFO SECSTATE WASHDC 4588

UNCLAS LAGOS 05456

E.O. 11652 : NA

TAGS : BEXP, NI

SUBJ : INVESTMENT OPPORTUNITY: CONSTRUCTION EQUIPMENT LEASING COM-
PANY

SEEKS AMERICAN TECHNICAL PARTNER

1. CHIEF P.K.C. ISAGBA, MANAGING DIRECTOR, UNITED NIGERIA COMPANY LTD., 47 ITIRE ROAD, P.O. BOX 5418, LAGOS, SEEKS AMERICAN TECHNICAL PARTNER IN EXPANDING OPERATIONS OF EXISTING CONSTRUCTION EQUIPMENT LEASING COMPANY IN MID-WESTERN STATE. THIS INDIGENOUS COMPANY IS A PIONEER IN COUNTRY IN LEASING FIELD.

2. CHIEF ISAGBA CAN BE CONTACTED FROM JUNE 26 TO MID-AUGUST 1974 IN CARE OF CAROLE SAMWORTH, DIRECTOR, SUMMER PROGRAM, INTERNATIONAL MARKETING INSTITUTE, 16 GARDEN STREET, CAMBRIDGE, MASSACHUSETTS 02138. TELEPHONE 617-547-9873. HE IS ATTENDING 10-WEEK MARKETING PROGRAM.

3. UNITED NIGERIAN COMPANY LTD. IS ESTABLISHED, REPUTABLE FIRM ACTING AS EQUIPMENT LEASING ORGANIZATION AS WELL AS DISTRIBUTOR OF BUILDING MATERIALS, CONSTRUCTION AND ELECTRICAL EQUIPMENT. FIRM ALSO ACTS AS FORWARDING AND CLEARING AGENTS. MAINTAINS WHOLESALE BRANCHES IN LAGOS, BENIN, WARRI, ABA AND KANO; SUB-DISTRIBUTORS THROUGHOUT NIGERIA. ANNUAL GROSS SALES TURNOVER DOLS2 MILLION. BANKERS: UNITED BANK FOR AFRICA, HEAD OFFICE, 97/105 YAKUBU GOWON STREET, LAGOS, AND BARCLAYS BANK OF NIGERIA LTD.: EBUTE METTA, LAGOS. FINANCIAL REFERENCE: BANKERS TRUST COMPANY, NEW YORK.

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4. REVISED WTDR UNDER PREPARTION. LATEST REPORT SEPTEMBER 1973.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
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Draft Date: 18 JUN 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Executive Order: N/A
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Original Previous Classification: n/a
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Review Comment: n/a
Review Content Flags:
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Review Markings:

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30 JUN 2005

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Status: NATIVE
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TAGS: BEXP, BBAK, NI
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Type: TE
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